

PREQUALIFICATION OF EPC CONTRACTORS FOR ELECTRIC WORKS

**ANSWERS TO APPLICANTS QUESTIONS FOR DOSSIERS N° PQ/EPC-TL/WAPP-NC/WB#01- PQ/EPC-TL/WAPP-NC/WB#02- PQ/EPC-SS/WAPP-NC/WB#03-
PQ/EPC-SS/WAPP-NC/BAD#05-PQ/EPC-SS/WAPP-NC/AFD#06**

BULLETIN N°2

N°	Relevant section of the Prequalification Document	Questions	Answers
ALL PREQUALIFICATION DOCUMENTS			
GENERAL QUESTIONS (GENERAL MATTERS)			
1	Currency	<p>In page 1 – general questions - item 5 about the currency it's stated, "The currency is United States Dollar or USD." Please clarify this statement should be considered for the whole prequalifications or not. For example, at PQ-EPC-SS-WAPP-NC/AFD#06 prequalification document in section 3 - Qualification Criteria & requirements which all requested amount of experiences and related forms are in EURO should be considered in USD or not?</p>	<p>For PQ-EPC-SS-WAPP-NC/AFD#06, the currency to be used is Euro and for the other PQ US dollars is required.</p>
2	Languages and forms	<p>Regarding requested submission languages of document please provide the English forms of below Prequalifications:</p> <ul style="list-style-type: none"> - PQ-EPC-SS-WAPP-NC-AFD#06 - PQ-EPC-SS-WAPP-NC-WB#03 - PQ-EPC-TL-WAPP-NC-WB#02 <p>And also French forms of PQ-EPC-TL-WAPP-NC-WB#01.</p>	<p>English forms can be downloaded from Donors' websites. They can also be sent to candidates upon request</p>

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3	Supporting documents notarization	Please clarify whether all supporting documents like articles of incorporation, completion certificates of performed projects etc. need to be notarized. It is not mentioned in the PQ document.	It is not mandatory to submit notarized documents. However, in case of doubt or for any other reason, the Client could verify the authenticity of the documents submitted by the candidates.
4		If an applicant wants to participate all of the lots under WB#02, WB#01 and AFD#06, and that we can guarantee the specific experiences that we choose for each lot of WB#02 are different, are we allowed to use the specific experiences that we choose for WB#02 again for specific experiences of AFD#06 ? or the specific experiences in each lot of WB#02, WB#01 and AFD#06 must be different, in this way, we must submit $3*4+3*1+3*1=24$ specific experiences.	Since each of the six documents launched are independent, you can use the same specific experiences from one document to another, if the said specific experiences are relevant to the requirements of each document. Please note that PQ-EPC-SS-WAPP-NC-AFD#06 is for the Construction of a Substation while PQ-EPC-TL-WAPP-NC-WB#02 and PQ-EPC-SS-WAPP-NC-WB#01 are related to Lines Construction. But, in the same document containing several lots, the experiences will be considered only once and for a one lot.
PQ/EPC-SS/WAPP-NC/WB#02			
QUESTIONS RELATED TO SECTION I : INSTRUCTIONS TO APPLICANTS			
5	ITA 4 Eligible Applicants	In ITA4.4 it is mentioned that "A firm and any of its affiliates (that directly or indirectly control, are controlled by or are under common control with that firm) may submit its application for prequalification either individually, as joint venture or as a subcontractor among them for the same contract" Is it allowed for companies that belongs to the same parent company or have the same controlling shareholder to participate in pre-qualification or bidding for the same contract?	Yes, they can apply for the Prequalification process. However, if prequalified, only one prequalified Applicant will be allowed to bid for the same contract. All Bids submitted in violation of this procedure will be rejected.

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QUESTIONS RELATED TO SECTION III: CRITERES D'EVALUATION			
6	Item 5 : Safety requirements	The documentation of security documentation and security preparedness is required in this part, but it is not mentioned in Section IV Application Forms. Please clarify if these documents should be included in the PQ application and the form that we should use.	The requested security information must be provided in the prequalification applications, even if there are no related forms.
QUESTIONS RELATED TO SECTION IV: FORMULAIRES			
7	Form FIN 3.1	Five (05) years audited financial statement is requested as attachment, this document has been made in English version, please clarify if we could submit only English version for all lots without French translation.	Since the PQ / EPC-SS / WAPP-NC / WB # 02 is in French, the financial statements initially prepared in English must be translated into French.
PQ/EPC-SS/WAPP-NC/WB#03			
QUESTIONS RELATED TO SECTION IV : FORMULAIRES			
8	Form FIN 3.1	Form FIN 3.1: it is requested "10. Return on capital = [9 / 3ap *] ". Can you please tell us what "ap" means in this formula? The asterisk refers to the exchange rate and not to the formula.	Please ignore the expression "ap" and indicate the values of the parameters required by the forms.
PQ/EPC-SS/WAPP-NC/BAD#05			
QUESTIONS RELATED TO SECTION III: CRITERES D'EVALUATION			

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9	4.2 Specific Experiences	The specific experience requirement states that the bidder must complete two projects valued at \$ 41 million over the last 10 years, but projects with such values are not executed by any of the local companies. in Nigeria. Given this, we are humbly asking you to reduce the value of the project to \$ 20 million instead of \$ 41 million, which will allow reputable local businesses to participate in this project.	The determination of \$ 41 million is based on the estimated cost of the work and does not represent a discriminatory criteria against local companies. This amount can not therefore be reduced.
QUESTIONS RELATED TO SECTION IV: FORMULAIRES			
10	Form FIN 3.1	Financial statement: Form FIN 3.1: it is requested to demonstrate "(a) the current strength of the candidate's financial statement and its expected long-term profitability". Please tell us which indicators do you want us to calculate exactly? As well as the calculation for each indicator	The ratios requested in the form, when objectively provided, make it possible to determine the current strength of the candidate's financial position and its expected long-term profitability. It's not about calculation of indicators. The forms help you to provide the necessary information to the Client to evaluate the criteria indicated in the section "financial situation and performance" of section III.